Allianz Life Insurance Company of North America

Corey Walther

President, Allianz Life Financial Services, LLC

Background

With over 30 years in the financial services industry, Walther is responsible for the business results, strategic direction, sales execution, and distribution in multiple channels for several Allianz Life Insurance Company of North America (Allianz Life) product lines – including variable annuities, registered index-linked annuities, fixed and fixed index annuities, and buffered outcome ETFs.

Experience

- 25 years with Allianz Life, focusing on helping financial professionals acquire and serve clients with retirement planning, estate planning, and other tax-related strategies.
- Oversees Allianz Life Financial Services, LLC, a wholesale broker/dealer.
- Currently focused on leading a national team of retirement consultants working with advisors on growing their practice by helping clients achieve asset growth, sustainable retirement income, and long-term financial independence.
- Previously was chief operating officer of Allianz Life Financial Services and head of distribution relationship management.
- Helped Allianz Life expand into new markets, including the registered investment adviser space.
- Speaker at industry events on trends and changes in retirement planning.

Education, certifications, and memberships

- MBA from the University of Minnesota, Carlson School of Management
- B.S. in finance from Minnesota State University Moorhead (MSUM)
- FINRA Series 7, 24, 63, and 65 securities registrations
- State of Minnesota Life, Variable Life & Variable Annuities license
- ChFC® (Chartered Financial Consultant), RICP® (Retirement Income Certified Professional), WMCP® (Wealth Management Certified Professional), and CLU® (Chartered Life Underwriter)
- ABCP® (Accredited Behavioral Finance Professional)
- Board member and chair at the Insured Retirement Institute (IRI)
- Board member of Minnesota State University Moorhead Foundation
- Board member of the Alzheimer's Association Minnesota-North Dakota Chapter

→ FOCUSED ON:

- Managing risk in retirement planning
- Retirement income strategies
- Allianz Life thought leadership studies
- Distribution strategies and trends
- Insurance (annuities and life insurance)
- Exchange-traded funds (ETFs)
- Sales and relationship management
- Diversity, equity, and inclusion
- Financial literacy

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